

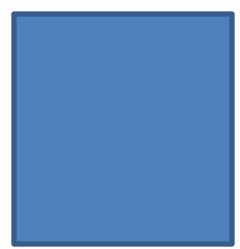


ZENITH MULTI SERVICES PVT.LTD.

Gorakhpur Uttar Pradesh -273015. India .

T.+91.8869940460, 9454005892

E-mail. info@zenithsansar.com Web. www.zenithsansar.com



APPLICATION FOR THE APPOINTMENT OF AREA STOCKIST

I/ We expressly undertake to bind myself/ ourselves to your terms and conditions, including your business and operating standards.

I/ we understand that there is no right of appointment and the same is subject to your sole discretion.

Applicant Name : _____

Business Name : _____

DID NO : _____

Company / Firm / Business Registration NO : _____

Address-Correspondence/ Place of Business: _____

Telephone No (Res): _____ **Telephone No(off):** _____

Fax No: _____

Mobile NO: _____ **E-mail address** _____

VAT Registration no : _____ **CST No:** _____

Stockiest Center Details

Stockiest center floor areaCounter Area:.....

Seminar / Meeting hall Area.....Other facilities.....

Proposed Products Storage location

Proposed Territorial Jurisdiction:

Area:District:.....

State:

First Order

Rupees

Mode of Payment : Cash/Demand Draft NO:.....Dt.....

Bank Name :.....Account Transfer Details :.....

Language known : (Please do correct sigh and mention if any other known)

1. ENGLISH

2. HINDI

3. TAMIL

4.

5.....

Sponsor Details:

Name: _____ DID No: _____ Signature _____

Residence Address:

Postal Code: _____ Town/city : _____

Telephone No: _____ Fax: _____

Declaration:

I/we residing at the above mentioned address formally signify my interest to apply for a stockiest center at the above address or territory. I/we hereby confirm that, I/we read the above information provided by me/us are true and correct to the best of my/our knowledge and the company reserves the right to disapprove my/our application for any misrepresentation thereof, and/ or cancel the stockiest center memorandum of agreement for any violation of the above policies, rules and regulation committed by the undersigned.

I/we further declare that the information given are true and shall undertake to promptly inform your company of any change thereof and we undertake to furnish you further information required.

.....

Signature of the Applicant

With office Seal

Date:

.....

Witnesses by

(Application are advised to keep copy of this filled application for future references.)

For Office Use Only

Interview by

Checked by

Approve by

Date:

ZENITH MULTI SERVICES PVT.LTD.

STOCKIEST POLICY

1. Pre-requisite

- (i). Must be an active distributor.
- (ii). Must have valid Sales Tax Registration Number
- (iii). Must have signed and submitted stockiest application form along with Rs.15000/= toward stockiest registration fee to H.O.
- (iv). should play a major role in organizing meeting, training and workshop (Subject to prior approval of the company).
- (v). Should not be currently involve in any similar business , which pose a competition to Zenith Multi Services Pvt.Ltd. E.g. Any MLM/ Health Care Products etc..
- (vi). Should be financially sound to invest at any point of time Rs.200,000/=
- (vii) Should have all communication devices including computer and Internet.
- (viii) Should have a minimum space of 600sq. feet for warehouse and office.
- (ix) Should be an ethical business man and abide all the rules and regulation of **Zenith**.

2. Stockiest Policy

INITIAL PURCHASE

It is mandatory for the AREA STOCKIEST to have initial purchase of products and starter kits for Rs.2,00,000 in which minimum 50% should hold Starter Kit and minimum 50% should hold products.

MINIMUM STOCK LEVEL:

Stockiest must maintain "Minimum Stock Level " of Rs.2,00,000 worth of products at any point of time .

MINIMUM SALE:

Stockiest is required to have a minimum monthly sale of Rs.2,00,000 required monthly sale for three (3) months , the company shall review the stockiestship and the

COMPANY. has the right to declare or recommend the opening of the area to another Stockiest. However the first month from the date of stockiest registration will be a cooling period where Minimum sale clause will not be applicable.

MINIMUM ORDER:

Minimum Order at any point of time is Rs.50, 000\= . Freight charges for the order above Rs.50, 000 will be borne by the Company.

SALES TAX:

Sales tax for the sale made by the Stockiest will be reimbursed by the Company on the submission of proof of payment. All the reimbursement will be made in the form of kits & products only. Stocks will be transferred against "C Form" only from the Company to the Area Stockiest if there is no State Stockiest is appointed. If the Area Stockiest could not provide "C-Form", the Company will not bear the local sales tax of such Area Stockiest.

AREA STOCKIST COMMISSION:

Stockiest is eligible to get commission on their monthly performance as follows:

a. Stockiest will get incentive for products repurchase

Rs. Kit Sale 2 % (ADVANTAGE PACK)

Rs. Kit Sale 2 % (REGULAR PACK.)

b. Stockiest will get incentive for Cell Booster/Toxic leaner repurchase

Rs. 2 % On Cell Booster 1 Peace

Rs.2 % On Toxic leaner 1 Peace

COMPANY STATIONARY:

Company provides bill book to the stockiest. Other materials such as flyers books can be ordered to the Company at extra cost.

STOCKIST SUBMISSION:

Stockiest should submit their weekly sales through online regularly.

BOM MEETING:

Stockiest should conduct regular monthly BOM meetings within their assigned territory for which Company may support on the meeting expenses on submission of bills to a certain extent which will be at the sole discretion of the Company. Reimbursement from the company will be made in the form of products only.



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TERMS AND CONDITION

- 1- स्टाकिस्ट के पास एक ऑफिस चाहिए जिसमें मीटिंग एवं ट्रेनिंग हो सके |
- 2- स्टाकिस्ट को प्रतिदिन आड़ी वा रिपरचेज का रिकॉर्ड देना होगा |
- 3- 20 सेट का एक साथ ऑर्डर होने पर ही कंपनी कोरियर या प्रोडक्ट पहुंचाने का चार्ज करेगी |
- 4- i - 1 सेट रिपरचेज या रेगुलर पैक पर Rs=39/ या 2% स्टाक कमीसन स्टाकिस्ट को दीजाएगी |

ii - एडवांटेज पैक पर 78/ Rs या 2%

iii - 25 सेट का पैसा पूरा होने के बाद 1 सेट प्रोडक्ट स्टाक पॉइंट को गिफ्ट दिया जाएगा |

नोट :- उस प्रोडक्ट का आईडी या रिपरचेज नहीं होगा | लेकिन 5 सेट। 10 सेट फूटकर प्रोडक्ट ले जाने पर 25 सेट के गिफ्ट में केलकुलेट नहीं होगा |

- 5 - स्टाक पॉइंट निरस्त होने पर प्रोडक्ट वापसी के दिन से 90 दिन के अंदर स्टाकिस्ट को पैसा वापस मिल जाएगा लेकिन प्रोडक्ट 6 माह से अधिक न हो |

Stockist signature :-.....

Vitanas signature :-.....

Director signature :-.....